



# SHARE LOGISTICS

St Quentin Fallavier – FRANCE – Monday November 28<sup>th</sup> 2022

On Friday November 25<sup>th</sup> 2022, **Groupe BBL** completed a new major international transaction with the acquisition of SHARE LOGISTICS Group. Led by Jan Crezee, and a team of highly experienced managers, since its Management Buy Out in 2008, SHARE LOGISTICS has demonstrated both a solid and resilient growth all along its history.

The proforma data of SHARE LOGISTICS group based on the estimated results for the year 2022 show:

- A combined revenue for the SHARE LOGISTICS group subsidiaries close to €230 million.
- About 210 professionals employed in 16 offices, mostly in Europe (Netherlands, Spain, Germany and France) and...
- nearly 40 professionals in 6 offices located in North and Latin America (USA, Brazil)
- Around 50.000 overseas transport files on full year basis representing more than 75.000 TEUS of sea freight and nearly 30.000 Tons of Air Freight.

**Jan CREZEE**, CEO and founder of the company, explains that he wanted to secure the future of SHARE LOGISTICS, making a careful choice of a new long-term shareholder and staying involved along the transition of ownership: *"Groupe BBL with its original "federation of specialists" business model has a proven track record of respect for the local know-how and structures. Our company employees will go through a smooth transition period, and we will keep providing our customers and partners with efficient and even wider range of services within the BBL CARGO network."*

**Christophe BESSET**, CEO of Groupe BBL, voices his enthusiasm:

*"SHARE LOGISTICS and Groupe BBL obviously share the same fundamentals: those of a client driven midsize organization passionate with complex and time critical logistics solutions; those of a human-sized family business focused on employee's expertise and engagement. We have a perfect match regarding the complementarity of the two companies. SHARE LOGISTICS will add new countries to our **BBL CARGO** "Overseas Transport network". Our ambition to build a strong Euro-Mediterranean network has now a continental fully owned footprint in 16 countries with 47 offices and warehouses, and more than 500 employees. All together, we get an even stronger impact on the export and import transatlantic trade lanes both in Air Freight and Sea Freight boosted by the addition of **SHARE LOGISTICS** business in North and Latin America. **SHARE LOGISTICS** will also bring its strong expertise in new additional vertical industry expertise (e.g. Pharmaceutical, Industrial Projects, Live Events and Soft commodities). This will obviously serve our clients' supply-chains reinforcing our "Manufacture of Logistics Solutions" service offering.*

This new external growth operation was made within the framework offered by the global refinancing operation successfully carried out by BBL top management in March 2022. Together with Share Logistics, Groupe BBL will now reach more than 1700 employees worldwide and a proforma revenue above 850 MEuros.



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## About Groupe BBL :

Founded in 1997 by Kaci Kébaïli, the GROUPE BBL has built an original model of **federation of specialists** recognized for their specific know-how in each of the Group's four historical business segments: Contract logistics - Overseas transport - Road transport and groupage - Customs & compliance services. This strategy of "**Manufacture of Logistics Solutions**" focuses on the coordination of highly specialized and self-driven teams committed to serving their customers' supply-chain. It took only five years for the Groupe BBL from 2017 to 2022, to grow from 440 to 1450 employees and to see its annual revenue raise from 121MEuros up to more than 600 MEuros expected this year.

Boosted by a very strong upturn of its organic growth, and by a series of acquisitions, the Groupe BBL has recently defined its corporate purpose: "Opening ways!" has become BBL "manifesto" and it will be a strong driver to constantly reinforce the Group cohesion, its structure, and its strategic initiatives. Groupe BBL benefits from the strong commitment of **Groupe BBL founder Kaci Kébaïli**, its senior management, and its minority shareholders **GENEO Capital Entrepreneur** and **Bpifrance**

More information:

[www.groupe-bbl.com](http://www.groupe-bbl.com)

Contacts :

Jean-Marc WILLIATTE / Mail :

[jm.williatte@groupe-bbl.com](mailto:jm.williatte@groupe-bbl.com)

LinkedIn :

<https://www.linkedin.com/company/groupe-bbl/>

Twitter:

<https://twitter.com/BBLGroupMarcom>

## Contributors:

- **BBL acquisition team :** Lorraine Vilgrain (Corporate Development)  
Sylvain Merienne (Legal Affairs)  
François de Vandière (Group CFO)
- **Due diligence :** DELOITTE LYON (Eric Boucharlat & Colin Chanavat)
- **Lawyers Groupe BBL:** CMS Derks Star Busmann N.V. (Roman Tarlavski, Dena Mokhberolsafa)



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## About Share Logistics :

**SHARE LOGISTICS** is a major Dutch freight forwarding specialist offering a complete range of first-class door-to-door logistics services, predominantly active with air and ocean freight. It built a renowned reputation focusing on “specialities” business, on complex, high-margin services in attractive verticals: industrial, general cargo, removal & relocation, greenhouse building, live-event logistics, soft commodities, oil & gas, pharmaceuticals, and ship spares.

In addition to increased revenue due to rising market rates Share Logistics has also shown an operational growth of more than 100% between 2019 and 2022. Share Logistics has a diverse and loyal client base with limited customer concentration and a repetitive character, serving global blue-chips, SMEs and a dedicated, professional team of more than 250 logistic experts worldwide.

More information: <https://www.sharelogistics.com/>

### Contacts:

Martijn van der Velden / Mail : [m.van.der.velden@sharelogistics.com](mailto:m.van.der.velden@sharelogistics.com)

LinkedIn: <https://www.linkedin.com/company/sharelogistics/>

- **Advisors:** IMAP NETHERLANDS (Guillaume Petit, Cees van Vliet, Thomas Verhoeckx)
- **Lawyers SHARE LOGISTICS:** HVG LAW (Sijmen de Lange, J. van den Berg, Suzanne Lodder, Tim Groeneweg)